

Newsline



A Publication of the Tennessee Trucking Association

Tennessee Trucking Association • 4531 Trousdale Drive, Nashville, TN 37204 • 615-777-2882 • FAX 615-777-2024

THIS MONTH'S NEWSLINE BROUGHT TO YOU BY:



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NOVEMBER 2018

E-Newsletter

TTA Newsline

All 2018 Newsline Sponsorships have been spoken for.

2018 NEWSLINE SPONSORSHIP

2018 SPONSOR MONTH	COMPANY NAME
January	Averitt Express, Inc.
February	FindATruckerJob.com
March	FindATruckerJob.com
April	FindATruckerJob.com
May	Nacarato Trucks, GP
June	Vertical Alliance Group
July	Nacarato Trucks, GP
August	Joe Morten & Son, Inc.
September	Vertical Alliance Group
October	FindATruckerJob.com
November	Nacarato Trucks, GP
December	Vertical Alliance Group

WELCOME NEW MEMBERS

TTA Welcomes the following New Members:

Specialized Transport Solutions, Ron Rich, Equipment Manager/Safety r-rich@sts-otr.com 128 Holiday Court, Suite 113, Franklin, TN 37067 / **Phone (615) 905-8988 / FAX (N/A)**

Referred by: Mike Lewis, TOW PRO, Inc., Nashville, TN

ABOUT US: “Specialized Transport is headquartered out of Nashville, Tennessee. We started with one truck and one concept to treat our employees and customers with the upmost respect and integrity. That one concept has given us a very loyal base of employees and customers. The industries whom we service include, but not limited to: food and beverage, consumer goods, raw and finished materials and the meat industries. Our trailers are all temperature-controlled and are maintained with a stringent maintenance policy. Specialized Transport Solutions offers a range of truckload transportation solutions within the U.S. including: dedicated, regional and long-haul.”

Burlington Logistics, Mike Poe, Chief of Operations, mpoe@burlingtoninc.com 220 Flat Creek Lane, Blountville, TN 37617 / **Phone (423) 323-2892 / FAX (423) 323-0740**

Referred by: Donna England, TTA, Nashville, TN

ABOUT US: “Burlington Logistics provides solutions to your transportation needs. Whether your transportation needs involves the electronics community, air freight forwarding, expedited cargo, white glove delivery, medical courier, or truckload and less-than-truckload cartage services, you can rest assured our experienced and dedicated staff will handle your freight with care and expertise. From tractor trailers to box trucks to cargo vans we can tailor our equipment to meet your needs.”

Warren Averett, Charlie Eddy, Cullman Office Managing Member, Charlie.Eddy@warrenaverett.com P O Box 1245, Cullman, AL 35056 / Phone (256) 739-0312 / FAX (256) 739-1896

ABOUT US: “Whether we are serving a public company, a nonprofit, a private company or a governmental entity, Warren Averett has the industry and service expertise to help you thrive. From audit compliance and tax planning to technology consulting and HR solutions, we listen to your needs and offer a sounding board for solution-based ideas.”

Hunter Oil, Chris Mills, Operations/Fleet Manager, chrismills@hunteroil.net 2009 S. Highland Park Ave., Chattanooga, TN 37904 / **Phone (423) 414-7977 / FAX (423) 622-0121**

Referred by: Annette Blancett, Transcomp Permit & Fuel Tax Services, LLC.

ABOUT US: “We are a growing Oil distribution company. We are in our third generation of Hunters. We have four branches in TN and AL, serving the five surrounding states. Our fleet is small at about 30 trucks currently. Our major brands are Kendall, Phillips 66, and Castrol.”

Hankook Tire America, Anita McGinnis, Commercial Tire Manager, amcginnis@hankooktireusa.com 333 Commerce St., Suite 600, Nashville, TN 37201 / **Phone (276) 274-3135 / FAX (N/A)**

Referred by: Lance Ward

ABOUT US: “Hankook Tire is headquartered out of Nashville TN, with a manufacturing facility in Clarksville, TN. Hankook is actively embracing the global stage through constant technological development and commitment to innovation. We are taking a leap to become a leading global tire company that provides substantial solutions to deliver ultimate driving satisfaction to all of our customers. Driving Emotion is an expression that is very close to the heart for all of us at Hankook. It embodies everything that the company is about and elaborately depicts what a driver deserves: dynamic range of emotions that enable drivers to enjoy driving.”

MEMBERSHIP CAMPAIGN UPDATE:

We have been busy signing up new members!!! Thanks so much for the referrals!!



Mike Lewis, [TOW PRO, Inc.](#), referred Specialized Transport Solutions. Thank you, Mike for the referral!!!

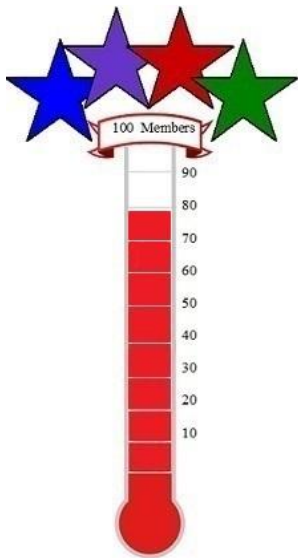


Donna England, [Tennessee Trucking Association](#), referred Burlington Logistics. Thank you, Donna for the referral!!!



Annette Blancett, Transcomp Permit & Fuel Tax Services, LLC. referred Hunter Oil. Thank you Annette for the referral!!!

The temperature is rising! We are getting closer to our goal. We are up to 79 new members!!!



Please keep up the referrals!!! We have one member that has reached the goal of 5 New Member Referrals. Congrats to Greg Shipmen, at Convention he received dinner and a gift card from Dicks Sporting Goods! We are looking for the next one to recruit us 5 New Members!!

Our results for our campaign:

Greg Shipman, Vertical Alliance Group	5 New Members
Mike Lewis, TowPro	3 New Members
Steve Lovelady, IMMI	1 New Member
Mike McFarlin, M & W Transportation	1 New Member
Jim Peters, TLD Logistics	1 New Member
Chuck Farmer, AFLAC	1 New Member
Steve Davis, PeopLease Corporation	1 New Member
Tim McCorkle, US Express	1 New Member
Joe Smith, Kenco Transportation Services	1 New Member
Bryan Kenney, Arthur J Gallagher	1 New Member
Corey Sellers, Ozark Motor Lines	1 New Member
David McDowell & Angie Leathers, Averitt Express, Inc.	1 New Member
Jerry Hampton, Pinnacle Bank	1 New Member
Jim Briggs, Advanced Ergonomics	1 New Member
Bob West, R. E. West, Inc.	1 New Member
Jason Holland, Pilot Flying J	1 New Member
Debra Brake, Capacity Southeast Agency	1 New Member
Seth Maxwell, Cottingham & Butler, Inc,	1 New Member
Cory Koslin, Insurance Information Exchange	1 New Member
Brad Rahrer, Portland Express, Inc.,	1 New Member
Wayne Oglesby, Southern Freight Services	1 New Member
Greg Thompson, MissingWordSolutions.com	1 New Member
Jeff Knittel, Beacon Transport, LLC	1 New Member
Tommy Hodges, Titan Transfer	2 New Members
Jeremy Reymer, Driver Reach	1 New Member
Annette Blancett	1 New Member

Our Campaign Goal is to bring on at least 100 new members this year!

FALL CONFERENCE- DoubleTree Chattanooga, TN Resort

This year's Fall Conference was a huge success! It is always great to see our Safety and Maintenance Councils come together to plan and organize such a great event!

The Team building Escape Experience on Wednesday, October 24th was a lot of fun. We had two TEAMS working together to escape. Both teams ended up escaping, one with minutes to spare and one with seconds to spare. Our members got to socialize and have a great time with each other.

The agenda offered a varied group of professionals who offered something for everyone. We were very grateful to have such great presenters. We learned a lot about Safety Culture, Risk Management, Maintenance, Recruiting and Retention. Our Road Team Captains did several great presentations on Car Fit, Distracted Driving and the No Zone's. The Regulatory Panel spoke on a lot of the hot topics that surround us daily, where we had the opportunity to ask questions.

Our entertainment during banquet this year was Jest Murder Mystery. We laughed the entire time. They did an awesome show. Thanks to all who participated and be careful around Jerry Luneke aka "Jimmy the Fish" he is the one who dunnit!!!

Fall Conference sponsorships were what made this impressive event possible. The flat screen TV donated by Walmart Transportation was won by Jeremy Morrill – FedEx Freight. There were some

\$100 bills given away as prizes thanks to our Table Sponsors, door prize drawings provided by TA Truck Centers. We would like to thank all our sponsors:

Advanced Ergonomics, Inc.
Great West Casualty Company
IMMI
Thermo King of Knoxville, Inc.
Vertical Alliance Group

Clarke Power Services
IIX
Shell Lubricants
Thompson Truck Centers, LLC.

If you would like to view the pictures from this event you can [click here](#).

The State Steering Committee is already at work on the 2019 Fall Conference. The dates and location will be announced soon.

2018 NATMI CERTIFIED TRAINING SCHEDULE

TTA has partnered with the North American Transportation Management Institute (NATMI), the premiere professional development organization for transportation industry professionals, to offer the following training classes in 2018:

January 23-24	Safety & DOT Compliance
February 21-22	Hazardous Materials Training
March 26-30	Certified Safety Supervisor or Certified Director of Safety Download Registration Form
April 4-5	Safety & DOT Compliance Download Registration Form
April 17	Accident Investigation Download Registration Form
May 22-23	Safety & DOT Compliance Download Registration Form
June 12-13	Commercial Driver Trainer Certification Course Download Registration Form
July 24-25	Safety & DOT Compliance Download Registration Form
August 7-8	Maintenance Certification CSME & CDME Download Registration Form
October 1-5	Certified Safety Supervisor or Certified Director of Safety Download Registration Form
October 30-31	Safety & DOT Compliance Download Registration Form
November 1	Transportation Risk Management Certification Download Registration Form
December 4-5	Safety & DOT Compliance Download Registration Form

Registration for all courses is available at www.natmi.org. For more information call us at (615) 777-2882. **Register 60+ days prior, take \$20 off.**

BIG RIGS FOR LITTLE KIDS GOLF TOURNAMENTS FOR 2018 – Registration Materials Available for SETN & WTN – click on the download below.

Knoxville – May 3, 2018 – Egwani Farms Golf Course – **Check the TTA Facebook Page for pictures of the 2018 event.**

Nashville – May 9, 2018 – Hermitage Golf Course - **Check the TTA Facebook Page for pictures of the 2018 event.**

Memphis – August 2, 2018 - Memphis National Golf Club! **Check the TTA Facebook Page for pictures of the 2018 event.**

Chattanooga – **October 3, 2018** - Windstone Golf Club - **Check the TTA Facebook Page for pictures of the 2018 event.**

INDUSTRY UPDATE

PRESIDENT SIGNS INTO LAW OPIOIDS BILL THAT CONTAINS HAIR TESTING REPORTING REQUIREMENTS

Bipartisan Opioid Package Includes Priorities for Trucking Advocated for by ATA

Arlington, Virginia – Today, President Trump signed into law comprehensive legislation aimed at combating the nation’s opioid crisis. The bill, which cleared the Congress with near-unanimous approval, contains critical provisions on hair testing which ATA has long advocated for, and worked closely with Senate Commerce Committee staff to secure in the legislation. Click [here](#) for full details.

TRUCKING INDUSTRY CONGESTION COSTS NOW TOP \$74 BILLION ANNUALLY

Traffic congestion on the U.S. National Highway System added nearly \$74.5 billion in operational costs to the trucking industry in 2016, a 0.5 percent increase over 2015, according to research released today by the American Transportation Research Institute. In this latest Cost of Congestion analysis, ATRI utilized a variety of data sources including its unique truck GPS database to calculate delay on just the NHS totaling nearly 1.2 billion hours of lost productivity. This equates to 425,533 commercial truck drivers sitting idle for a working year. Click [here](#) for full details.

ATRI SOLICITS ELD DATA FOR INDUSTRY CLEARINGHOUSE

The American Transportation Research Institute (ATRI) launched its initiative to collect and warehouse anonymized electronic logging device data. With universal deployment of electronic logging devices (ELDs), the industry now has a new opportunity to document and address the many issues that impact driver and carrier safety, operations, and productivity using the more robust data available from ELDs. Click [here](#) for full details.

TURNOVER AT LARGE TRUCKLOAD FLEETS HITS HIGHEST LEVEL SINCE 2015 - LTL Churn Rate Also Hit Five-Year High

The annualized turnover rate at large truckload carriers jumped four percentage points in the second quarter to 98%, according to American Trucking Associations’ Trucking Activity Report.

“So far this year, the turnover rate at large truckload fleets is up ten percentage points,” said **ATA Chief Economist Bob Costello**. “The extreme tightening of the driver market – driven by solid freight demand – will continue to challenge fleets looking for qualified drivers.” Click [here](#) for full details.

TENNESSEE DEPARTMENT OF REVENUE - IRP AND IFTA ELECTRONIC CREDENTIALS

IRP and IFTA recently passed a bill that allows electronic credentials to be issued. With the recent transition to the new system TR3, they are able to accommodate this very easily. This goes into effect January 1, 2019. Carriers will no longer be required to carry a paper IRP cab card or IFTA license. All United States jurisdictions and Canadian provinces will be required to accept electronic images of IRP cab cards and IFTA licenses.

During a roadside stop, credentials may be shown as an electronic image on a computer, tablet, smart phone. Paper copies remain acceptable. Regardless of the format, the document must be accurate, accessible and readable. The department has recommended that electronic documents be stored as a PDF file in order to ensure access to documentation while in areas of no service or Wi-Fi.

Attached is a sample our [IRP cab card](#) and an [IFTA license](#). Also you can read the attached [memo](#) for more details.

DRIVER SHORTAGE ONCE AGAIN RANKED AS TRUCKING INDUSTRY'S TOP CONCERN

The American Transportation Research Institute, the trucking industry's not-for-profit research institute, today unveiled its Top Industry Issues report, which includes the list of the top ten critical issues facing the North American trucking industry. For the second year in a row, the driver shortage is the top-ranked issue. Click [here](#) for full details.

ATRI RESEARCH QUANTIFIES BENEFITS OF HOURS-OF-SERVICE FLEXIBILITY: REDUCED DRIVING TIME AND LOWER COSTS

The American Transportation Research Institute (ATRI) today released the results of a new analysis on the potential benefits of allowing commercial drivers additional flexibility when they take required hours-of-service (HOS) breaks. ATRI utilized empirical truck GPS data to model the application of split rest beyond the current 8 and 2 hour increments allowed under the existing HOS rules. Through this analysis it was found that drivers could spend less time and money, driving the same distances behind the wheel. Click [here](#) for full details.

2018 TANK TRUCK WEEK - WORKSHOPS IN NASHVILLE, TN

The NTTCC, U.S. Department of Transportation (U.S. DOT), and Federal Motor Carrier Safety Administration (FMCSA) co-sponsored workshops are designed to train cargo tank testers and inspectors to comply with current regulations to transport, design, certify, or repair cargo tank trailers. Rates for the workshop are \$375 for members of NTTCC, or \$475 for non-members. The two-day workshop runs from approximately 7:30 a.m. to 5:00 p.m. each day. Attendees will receive a 200-page workbook, the 53rd Edition NTTCC Bulk Hazmat Compliance Guide, and breakfast and lunch will be served on both days. Certificates of attendance will be issued to those who complete the full workshop. Click [here](#) for the Registration Form and [here](#) for the Hotel Travel information.

Please note: This workshop is held in conjunction with NTTCC's Tank Truck Week, but the two are separate events. Workshop attendees will not attend Tank Truck Week general sessions. However, as a special bonus, attendees at the Nashville Cargo Tank Workshop will receive complimentary access to both Tank Truck Week open receptions in the Exhibit Hall area from 4:30 – 6:30pm on Monday, November 5 and 5:30 – 6:30pm on Tuesday, November 6. [Cargo Tank Test & Inspection Workshop Course Overview:](#) Registration & Training Requirements for [Cargo Tank Repairers, Inspectors, Testers, & Design Qualifying Engineers:](#)

TRUCKERS AGAINST TRAFFICKING (TAT) TRAINING

The TDOSHS Training Center is pleased to announce that Ms. Kylla Lanier, Deputy Director and Co-Founder of Truckers Against Trafficking organization will be instructing four (4) separate training sessions at the Training Center. Ms. Lanier speaks around the country about TAT's mission and how the trucking industry is combating human trafficking. Each session will be held in the Training Center Annex Gym and will start at 8:00 am CST and end at noon. The dates are February 6, April 10, September 11 and November 15, 2018. Click [here](#) for full details. Keep in mind the training for November 13 was rescheduled for November 15.

MEMBERS IN THE NEWS

PILOT FLYING J AND TENNESSEE'S ROAD TEAM RECEIVE ATA'S MIKE RUSSELL

TRUCKING IMAGE AWARDS AT MCE

American Trucking Associations presented the Mike Russell Trucking Image Awards to one motor carrier, one trucking affiliated organization, one professional truck driver, and one allied company. ATA also presented an honorable mention award in the affiliated category. Click [here](#) for full details.

The **Tennessee Trucking Association Foundation** for their partnership with state transportation offices to develop statewide educational and medical programs aimed at the safety and well-being of senior drivers. The association accomplished this while continuing their high school share the road programs, demonstrating that road safety should and can be accessible at any stage of life. Tennessee also supports a state Road Team.

Pilot Flying J for creating a positive image of truck drivers and the company's prolific record of community involvement, including fundraising for United Way and Wreaths Across America. Pilot Flying J is also recognized for their steadfast dedication to creating a positive image of the industry through their support of Trucking Moves America Forward.

ATA ANNOUNCES FINALISTS FOR 2019-2020 AMERICA'S ROAD TEAM

We would like to congratulate Tim Chelette, Big G Express, on being one of the finalists! We look forward to congratulating him again when he wins! *Drivers with 946 Years of Combined Truck Driving Experience Advance to Final Round*

American Trucking Associations released the list of 34 professional truck drivers named as finalists for the 2019-2020 term of America's Road Team.

"ATA believes the men and women who work safely day after day to deliver our goods – truck drivers – are the best representatives of the trucking industry and we are inspired by the finalists for the upcoming class of America's Road Team," said **ATA President and CEO Chris Spear**. "Throughout the evaluation process, we read and heard stories from truck drivers about pride, courage, and selflessness – the kinds of stories we are excited to share with the public, media and elected officials." Click [here](#) for full details.

TERRY MINOR AND CUMBERLAND INTERNATIONAL TRUCKS NOMINATED FOR THE ATD'S 2019 TRUCK DEALER OF THE YEAR

The American Truck Dealers (ATD) and Heavy Duty Trucking (HDT) announced the [nominees](#) for the ATD 2019 Truck Dealer of the Year. Terry Minor and Cumberland International Trucks is one of the 6 nominees! [Read more](#)

2018 REFUEL: TRUCKING LEADERSHIP CONFERENCE

Powered by Lipscomb & Pitts Insurance

Lipscomb & Pitts Insurance will host a meet & greet reception the evening of November 6 and a half-day symposium on November 7. Their symposium will feature a number of speakers addressing relevant issues in the trucking industry, as well as a gourmet, Southern-style lunch buffet. *The reception and symposium are free to attend, including the lunch buffet.* If you have already registered, [your name will be listed here](#).

TRUCKERS AGAINST TRAFFICKING IN ACTION!

We would like to share this awesome story with you and hope it will be an encouragement as yet another example of this amazing industry's efforts in combating this heinous crime! Each \$ donated, each introduction made, each time you encourage everyone to TAT train. Each time you use your influence to amplify this message, you send ripple effects that truly impact lives at the end of the day. Click [here](#) for full details. Thank YOU!

TRUCKERS AGAINST TRAFFICKING (TAT) TRAINING (one remaining class this year)

The TDOSHS Training Center is pleased to announce that Ms. Kylla Lanier, Deputy Director and Co-Founder of Truckers Against Trafficking organization will be instructing four (4) separate training sessions at the Training Center. Ms. Lanier speaks around the country about TAT's mission and how the trucking industry is combating human trafficking. Each session will be held in the Training Center Annex Gym and will start at 8:00 am CST and end at noon. The last class this year will be November 15, 2018.

COMMENTS FROM MEMBER COMPANIES FOR TRUCK DRIVER APPRECIATION WEEK:



Ozark Motor Lines had festivities and served lunch at all their terminals throughout the week to celebrate their drivers. [Click here](#) to see some of the pictures they shared.

CUMBERLAND'S C10 WINS TENNESSEE SUSTAINABLE TRANSPORTATION AWARD

We built the C10 as the prototype fuel-efficient truck. We wanted to develop, build and sell a truck capable of achieving 10 miles per gallon fuel economy. In a world of limited natural resources, we have challenged the conventional belief that trucking "is dirty, bad for the environment." We believe(d) the status quo could be different. We submitted the C10 to the Tennessee Department of Environment & Conservation Sustainable Transportation. Click [here](#) for full details.

2018 REFUEL TRUCKING LEADERSHIP CONFERENCE

Lipscomb & Pitts Insurance is pleased to invite you to our FREE ½ day REFUEL Trucking Leadership Conference, on November 7th in Nashville at the Hilton Garden Inn- Vanderbilt. This conference is designed to equip you with valuable intelligence and to get you back to work quickly. Click here for full details

[DriverReach](#) IS PROUD TO BE AN ENDORSED PARTNER OF THE TTA

"As a long time member and supporter of the TTA, we recognize the tremendous value the association offers trucking companies in Tennessee, and we're honored to be an additional part of that value for fellow TTA members," said founder and CEO [Jeremy Reymer](#).

DriverReach’s sole mission is to help carriers hire drivers faster and more efficiently. Carriers can dramatically improve their speed-to-hire with DriverReach’s mobile-friendly DOT application and full-service applicant tracking system (ATS) with email and text functionality. If you’re interested in seeing how DriverReach can help you hire better, faster, simply [request a demo](#) or meet them at the TTA Convention in Destin.

PAY MEMBERSHIP DUES ONLINE

To save you time and give you more options of paying your invoice the **Primary Contact** can now pay your Membership Dues online at TNTRUCKING.ORG by logging into the **Members only** portion of our website and clicking on my transactions. Your user name is your email address. If you need your password you can call the TTA office. Please let us know if you have any questions. For Allied Members only, when paying online, if you plan to sponsor the 2018 Convention at a Bronze level or above, you will need to use the Discount Code of 2018-CS to receive the \$100.00 discount.

2018 TENNESSEE TRUCKING ASSOCIATION QUARTERLY TRAINING SCHEDULE – GARY HOLBROOK

Listed below you will find the Saturday Training Schedule for 2018:

4th Quarter

November 3, 2018 – Accident Reporting

November 10, 2018 - Defensive Driving Course for Professional Truck Drivers

All sessions will be held at the TTA office training facility on Saturdays and will be from 8:00 AM – Noon CST. Cost for each session is \$50 for TTA members and \$75 for non-members. Contact the TTA office at (615) 777-2882 to enroll.

Click [here](#) to download a Registration & Payment Form.

TRUCKING NEWS MAGAZINE - We now have an **electronic version** of the Magazine on the TTA Website and have added [this link](#) for your convenience.

TTA MONTHLY NEWSLETTER

Also for your convenience, the TTA’s latest edition is available on our Website; Click [here](#) for the last edition.

TTA 2018 ROADSIDE INSPECTIONS

Each event this year has been a great success. Member companies can sponsor a Roadside Inspection Luncheon. Participants at each inspection site are provided a cookout lunch. Sponsors are recognized at the inspection site and in the TTA monthly e-Newsletter, as well as any announcements sent out about each Roadside.

All Roadside Inspections have been sponsored. Thanks to everyone who sponsored. We appreciate your continued support.

2018 DATE	LOCATION	SPONSOR
May 11	Greenville Scales I-81	FULLY SPONSORED BY: Thermo King of Knoxville
May 16	Brownsville Scales I-40	FULLY SPONSORED BY: PFS Transportation, Inc.
June 15	Knoxville Scales I-40	Joe Morten & Son, Inc. (Co-Sponsor)

June 15	Knoxville Scales I-40	Averitt Express, Inc. (Co-Sponsor)
June 20	Portland Scales I-65 North	Tenco Services, Inc. (Co-Sponsor)
June 20	Portland Scales I-65 North	Old Time Express, Inc. (Co-Sponsor)
August 3	Greenville Scales I-81	Shell Lubricants (Co-Sponsor) / Walmart Transportation LLC (Co-Sponsor)
August 29	Manchester Scales I-24	FULLY SPONSORED BY: HELP Inc., Provider of PrePass
September 26	Brownsville Scales I-40	FULLY SPONSORED BY: Vertical Alliance Group
October 3	I-65 Giles County	Sharp Transport, Inc. (Co-Sponsor) / TCW, Inc. (Co-Sponsor)
October 17	Portland Scales I-65 North	CANCELLED FULLY SPONSORED BY: Vertical Alliance Group
November 2	Knoxville Scales I-40	CANCELLED FULLY SPONSORED BY: U.S. Xpress

If you would like to sponsor a TTA 2019 Roadside Inspection, please contact the TTA Office (615) 777-2882

What is a Roadside Inspection?

Each year, the Tennessee Trucking Association Safety Management Council and Maintenance Council conduct Roadside Inspections around the state. TTA members work side-by-side with State Troopers from the Tennessee Department of Safety checking for driver fatigue, equipment problems, illegal substances, and other violations. Each Roadside inspection event offers a unique educational experience by demonstrating to company personnel how Roadside inspections are conducted. Click [here](#) for a short video of a TTA Roadside Inspection.

ARE YOU TAKING FULL ADVANTAGE OF YOUR TTA MEMBERSHIP? We are much more than a monthly newsletter, magazine or a council meeting. As we start a new year, take a few minutes to: Visit the TTA website at www.tntrucking.org, Browse the TTA Facebook page at: facebook.com/TN.Trucking.org, Follow us on Twitter @tntrucking. Join us on LinkedIn by sending a request to dtomlinson@tntrucking.org (for members only) Talk with one of the TTA staff and find out more about your Association.

NEW CARRIER MEMBERSHIP DISCOUNT!

In an effort to get more **carrier** involvement, we now have a link on the TTA Website for prospective members to send a membership application electronically to us. Any carrier you might have been talking to about joining can go to the TTA website (www.tntrucking.org) and complete the membership form. The form comes directly to the TTA office. The carrier will be contacted for payment method and will save 25% off their first year's membership dues. Make sure you share this information with any carriers who are not TTA members!

CHAIRMAN'S CORNER



Connie Vaughan
McKee Foods Transportation, LLC

October 31 is best known for all the cute little monsters that knock on our door and ask for a treat. But for me, Halloween is the day I ask Mr. Vaughan to bring down the Christmas decorations! Yup - I'm one of those! Regardless of when you deck the halls, November is certainly when we start thinking about the holidays and giving thanks can easily get lost in the logistics

This time of year can be extra stressful for trucking with increased customer requirements, weather complications, and the desire to spend the holidays with our loved ones, when schedules are the most complicated. Let's not let the demand for one more load, and trying to satisfy all the customers all the time, get in the way of getting everyone home safely. [Continue reading!](#)

LEGISLATIVE CORNER – by Dale Allen and Holly McDaniel - Adams and Reese LLP

On October 8, TTA sponsored a reception and fundraiser for Bill Lee, candidate for governor, at the offices of TCW Inc. in Nashville. The event was well attended and supported by members of the TTA Executive Committee, along with the governmental relations team and other clients of Adams and Reese. A special thanks to Scott George, Dave Manning and the entire team at TCW, Inc. for hosting the event. Over \$90,000.00 was raised at this event and provided an excellent opportunity for Bill Lee to learn about the issues facing the trucking industry.

Also, this will be the last legislative update prior to the November general election. Thanks to all who have supported the legislative efforts and especially to those who have contributed to TruckPAC in 2018. Since TTA gave members the option to make an annual PAC contribution when annual dues

go out, the number of people contributing has gone from the low teens to now over 50%. Our annual contributions since the direct billing started in December of 2017, for 2018 Dues, has been well over \$100,000.00. TTA will now be included in the top PACs in the state. We are convinced that the percentages and the total annual contributions will continue to increase with the direct billing and the use of corporate funds to make contributions.

The following are the member companies, firms, PACs and individuals who have all contributed since last December. A special thanks to all who have made this a successful year. If we have failed to include anyone please don't hesitate to let us know and we will publish the list again:

AAT Carriers, Inc.	FirstExpress, Inc.	Moore Freight Service	Shoun Trucking Co., Inc.
Adams and Reese LLP	FirstFleet, Inc.	Morristown Driver's Service, Inc.	Skyline Logistics, Inc.
AllSource Transportation, LLC.	Fortis Institute	MS Logistics, LLC	Skyline Transportation, Inc.
Auto Carrier Express, Inc.	Forward Air Corp.	Mt. Pleasant Transfer, Inc.	South East Carriers, Inc.
Averitt Express, Inc.	Fralely & Schilling, Inc.	Nacarato Trucks, GP	Southeastern Freight Lines, Inc.
Bargain Barn, Inc.	Franklin Express, Inc.	Nationwide Express, Inc.	Southern Champion Tray, LP
Beacon Transport, LLC	General Truck Sales & Service, Inc.	Navistar, Inc.	Summit Truck Group, Memphis
Bellenfant, PLLC	Goggin Warehousing, LLC	Occusure Workers' Compensation	SunTrust Bank
Bibby Transportation Finance, Inc.	Great Dane Trailers, Inc.	Old Dominion Freight Line, Inc.	Swift, Inc.
Big G Express, Inc.	Highway Transport Logistics, Inc.	Omnitracs, LLC	TCW, Inc.
Big G Express, Inc.	Huff & Puff Trucking, Inc.	Onsite Environmental	Temperature Controlled Express, Inc. (TCX)
Brick Delivery Company	Intermodal Cartage Company, Inc.	Ozark Motor Lines, Inc.	Tenco Services, Inc.
Builders Transportation Co. Inc.	Irving Materials, Inc.	Parman Energy Corporation	Tennessee Auto Carriers, LLC.
Carr, Riggs & Ingram CPAs	J & D Equipment Hauling	Pemberton Truck Lines, Inc.	Tennessee Steel Haulers, Inc.
CFC Recycling	James Burg Trucking Company	PeopLease Corporation	The H.T. Hackney Company
Christenson Transportation, Inc.	JIT Steel Transport	People's Capital & Leasing Corp.	Thompson Truck Centers, LLC
Clarke Power Services, Inc.	JNJ Express, Inc.	Perfect Transportation LLC	Titan Transfer, Inc.
Clinch Mountain Transport, Inc.	Jones Contractors	Performance Food Group Co.	TMW Systems, Inc.
CMH Transport, Inc.	JOST International	Pilot Flying J	Total Transportation of MS, LLC
CN Transportation Ltd.	K&L Trailer Sales and Leasing, Inc.	Portland Express, Inc.	TOW PRO, Inc.
Coastal Supply Company, Inc.	King & Ballow	Premier Truck Group of Chattanooga	Tradebe Treatment & Recycling of TN, LLC
Crestmark	Koch Foods LLC	Quickway Distribution Services, Inc.	Trans-Carriers, Inc.
Cumberland International Trucks, Inc.	Lee-Smith, Inc.	R.E. West, Inc.	Triad Freightliner of Tennessee, LLC
Cummins, Inc.	Long Foundation Drilling Co.	Rapid Ways Truck Leasing	Tristar Transport, LLC
Danny Herman Trucking, Inc.	M & W Transportation Co., Inc.	Reeves Brothers Trucking, Inc.	UPS
Dillon Transportation, LLC	Max Trans, L.L.C.	Reliable Carriers, Inc.	Utility Trailer Sales of Tennessee, Inc.
DMW Expedite, Inc.	McGriff Tire Company, Inc.	Roane Transportation Services	Vertical Alliance Group
Don Shipper, LLC.	McKee Foods Transportation, LLC	RTR Transportation Services	Volunteer Express, Inc.
DriverReach	McKee Foods Transportation, LLC	Rush Truck Center, Nashville	Volunteer International, Inc.
Eaton Corporation	McLane Foodservice, Inc.	S&E Productions	Walmart Transportation LLC
Farris Evans Insurance Agency, Inc.	Mid South Transport, Inc.	S&H Trucking, Inc.	Western Express, Inc.
FedEx Freight Corporation	Milan Supply Chain Solutions	Sharp Transport, Inc.	
FirstBank	MissingWordSolutions.com	Shore Trucking Company, Inc.	

TRUCK PAC SUPPORT IS NOW POSSIBLE ONLINE

Individuals can make their contributions on the TTA website. From the TTA Landing Page, select the TruckPAC tab on the left side, and then click on Donate Now. At the [TruckPAC page](#), select **DONATE NOW**. You will then login to the Member only part of our website. Click on the online store

that is on the left side of the page, then select TruckPAC donation. After your payment processes you will get an email with your receipt. Please let us know if you need your password reset.



Join the 'Trucking Moves America Forward' Movement!

The mission of Trucking Moves America Forward is to establish a long-term industry-wide movement to create a positive image for the industry, to ensure that policymakers and the public understand the importance of the trucking industry to the nation's economy, and to build the political and grassroots support necessary to strengthen and grow the industry in the future. If you would like to donate to support this movement, please click [here](#).

TTA 2018 SCHEDULE OF EVENTS

January 1	Holiday – TTA Office Closed
January 20	HOLBROOK TNG: Defensive Driving Course for Professional Truck Drivers
January 23-24	NATMI - Safety & DO T Compliance
January 27	HOLBROOK TNG: Driver Qualification and Hiring
February 21-22	NATMI - Hazardous Materials Training
March 14	Call on Nashville Legislative Reception
March 22-24	Mid-America Truck Show – Louisville, KY
March 26-30	NATMI - Safety Certification Program (MFSP & MMFSP Certification Course)
April 4-5	NATMI - Safety & DO T Compliance
April 11-12	TTA Technician Skills Competition
April 17	NATMI - Accident Investigation
April 17-19	Call on Washington
April 27-28	TTA Truck Driving Championships
May 3	ETN Big Rigs for Little Kids Golf Tournament
May 9	MTN Big Rigs for Little Kids Golf Tournament
May 11	Roadside Inspection, Greeneville Scales I-81
May 16	Roadside Inspection, Brownsville Scales I-40
May 22-23	NATMI – Safety & DOT Compliance
May 25	2018 Safety Breaks: I-40 East, Mile Marker 417 at Dandridge, TN I-40 East Rest Area at Jackson, TN I-40 West Rest Area at Dickson, TN I-24 East Bound Marion Co. Nickajack
May 28	Holiday – Memorial Day
June 9	HOLBROOK TNG: Defensive Driving Course for Professional Truck Drivers
June 12-13	NATMI – Commercial Driver Trainer Certification Course
June 15	Roadside Inspection, Knoxville Scales I-40
June 20	Roadside Inspection, Portland Scales I-65 North
June 23	HOLBROOK TNG: Reasonable Suspicion Drug & Alcohol Training for Supervisors & Managers

July 4	Holiday - TTA Office Closed
July 24-25	NATMI - Safety & DOT Compliance
August 2	WTN Big Rigs for Little Kids Golf Tournament
August 3	Roadside Inspection, Greeneville Scales I-81
August 4	HOLBROOK TNG: Hours of Service and Driver Logs
August 7-8	NATMI-Maintenance Certification CSME & CDME-Music Center, Nashville, TN
August 11	HOLBROOK TNG: Defensive Driving Course for Professional Truck Drivers
August 29	Roadside Inspection, Manchester Scales I-24
September 3	Holiday – Labor Day
September 16-18	TTA 88th Annual Convention at Sandestin Beach Hilton, Destin, FL
September 26	Roadside Inspection, Brownsville Scales I-40
October 1-5	NATMI - Safety Certification Program (MFSB & MMFSP Certification Course)
October 3	Southeast TN Big Rigs for Little Kids Golf Tournament – Ringgold, GA
October 3	Roadside Inspection, Giles County
October 17	CANCELLED Roadside Inspection, Portland Scales I-65 North
October 30-31	NATMI – Safety & DOT Compliance
November 1	NATMI – Transportation Risk Management
November 2	CANCELLED Roadside Inspection, Knoxville Scales I-40
November 3	HOLBROOK TNG: Accident Reporting
November 10	HOLBROOK TNG: Defensive Driving Course for Professional Truck Drivers
December 4-5	NATMI – Safety & DOT Compliance
December 6	TTF Raffle Drawing
November 22-23	Holiday - TTA Office Closed - Thanksgiving
December 24- 25	Holiday - TTA Office Closed – Christmas



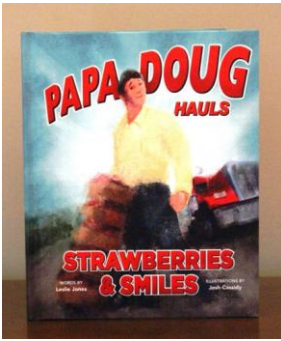
TENNESSEE TRUCKING FOUNDATION CORNER

Tennessee Trucking Foundation is the 501(c)3 charitable arm of the Tennessee Trucking Association. The Foundation is dedicated to: Advancing highway by educating motorists on how to safely share the road with large trucks; Providing Tennessee children's charities with funds to improve the lives of our state's children; The TTF Scholarship, administered annually by the Community Foundation of Middle Tennessee.

Please follow the Tennessee Trucking Foundation!

Facebook: /TnTeensTrucks / Twitter: @TeensandTrucks / Instagram: @TeensandTrucks

Website: www.tntruckingfoundation.org



**PAPA DOUG HAULS STRAWBERRIES & SMILES
CHILDREN'S BOOKS
SPONSORSHIPS AVAILABLE!**

If you would like to sponsor a book in your name, your child's name or your company's name for a school in your area, you can purchase the book for \$20. A sticker will be placed in the front cover of the book with your donation information and one of the Road Team Captains will visit the designated school in your area and read the book to the class or classes there before presenting the book to the school. If you would like to purchase books for gifts, the books are \$20 each plus shipping. Call the TTA Office at 615-777-2882 if you are interested in purchasing a book. If you have questions about Papa Doug Books or would like to purchase a large quantity of books, please send an email to cstuart@tntrucking.org or call the TTA office at (615) 777-2882. Proceeds from book sales are donated to the Tennessee Trucking Foundation's Highway Safety Education Programs (Tennessee's Road Team and Teens & Trucks Share the Road) and Trucking Moves America Forward Movement. The Tennessee Road Team will continue to visit schools and present books for as long as we have donors

Tennessee's Road Team is a statewide highway safety program sponsored by the Tennessee Trucking Foundation with major funding from **Pilot Flying J**. The Road Team is composed of a group of professional truck drivers with superior driving records and a desire to spread the word about safety on the highway.

Tennessee's Road Team

Request a Road Team Captain for your local school or safety event. Tennessee's Road Team presentations are free and available to any school or organization across the state. The Road Team Captains share with students about how to be safe on the road with big trucks. Please check with TTF if you would like to request a Road Team Captain.

ROAD TEAM UPCOMING EVENTS

Event	Date	Location	Road Team Captains Assigned
Rush Strong Red Ribbon Week	November 2	Strawberry Plains	Eddie LeSueur and Josh Dopp
Williamson County Career Quest	November 8	Franklin	Paula Harper, Marion Bower, Vernon Brewer and Tim Chelette
CLIF Super Hero 5K	November 10	Memphis	Vernon Brewer, John Anderson, Jamie Sowder, Tom Bell and Eddie Threlkeld

Junior League Touch a Truck	November 10	Chattanooga	Dale Moore and Devin Rackley
Portland HS Career Day	November 20	Portland	Paula Harper and Juan Morel
Chester County Senior Citizen Center	November 29	Hendersonville	Robert Barrett, Eddie Threlkeld and Vernon Brewer

DROWSY DRIVING

Through a grant from the Tennessee Highway Safety Office, we now have a presentation we can make in the workplace for any TTA member at no cost that will provide safety information about how to recognize the signs of drowsiness and how it is a risk to drive without adequate sleep. This information has also been provided on a rack card to all DMV locations across the state and has been approved to go to Welcome Centers as well. There is a Teen version of the presentation that has been incorporated into our Teens and Trucks program for high schools.

SENIOR CITIZENS

Our safety message has also expanded to the driving public who are age 55 and over. This group of drivers has now become one of the age groups with the highest number of fatalities in automobile accidents in Tennessee. Tennessee's driver license renewal laws do not attempt to identify, evaluate nor regulate older drivers whose driving habits and abilities may be deteriorating as they age. Tennessee Trucking Foundation proposes to address the growing need to help Tennessee's older drivers polish their driving skills, increase awareness of their changing abilities, and learn to adapt their driving practices accordingly, especially around large trucks. Part of the approach will be to educate them about the difference in operating a big truck and an automobile, and how that knowledge can impact them on the roadway. The objective will be to prevent fatalities by positively impacting driving behavior. If you would like to schedule a Road Team Captain for your Senior Citizen Center, church, civic group or anywhere seniors gather, please call the TTA office at (615) 777-2882.

DO YOU SHOP AT AMAZON?

Amazon shoppers can support the Foundation simply by signing up for Amazon Smile. Amazon Smile is a simple and automatic way for you to support the Tennessee Trucking Foundation every time you shop, at no cost to you. Before you start your online Holiday shopping through Amazon, please go to <http://smile.amazon.com/ch/62-1504853> and select the Tennessee Trucking Foundation as your charity of choice. When you shop at smile.amazon.com, you'll find the exact same low prices, vast selection and convenient shopping experience as Amazon.com, with the added bonus that Amazon will donate a portion of the purchase price to the Foundation. On your first visit to Amazon Smile (smile.amazon.com), you need to select the Tennessee Trucking Foundation as your charitable organization to receive donations from eligible purchases before you begin shopping. Amazon Smile will remember your selection, and then every eligible purchase you make at smile.amazon.com will result in a donation to the Foundation. If you would like assistance selecting the Foundation as your charity while you shop, please call the TTA office at (615) 777-2882.

YOU CAN ALSO SUPPORT THE FOUNDATION AS YOU SHOP AT KROGER! PLEASE RENEW OR SIGN UP TODAY!

If your Kroger receipt doesn't have a charitable listed, please support the Foundation. We found out this year that you must renew your commitment to support the TN Trucking Foundation each year in

August in order to support while you shop at your Neighborhood Kroger Store. There is no extra cost for this benefit and you will continue to earn your rewards and fuel points while you are helping the Foundation! Please link or renew your Kroger Plus Card to the Foundation <https://www.kroger.com/communityrewards>. Just swipe your registered Kroger Plus Card each time you shop for groceries, buy gift cards, or fill your tank with gas! Kroger donates a percentage back to the Foundation! Please encourage your friends, family, and coworkers to link their Kroger Plus Card to the Tennessee Trucking Foundation and help raise funds to support Highway Safety Education in Tennessee! If you would like assistance with linking your Kroger Card, please call the TTA office at 615-777-2882.

CARDS FOR CAUSES HAS A HUGE SELECTION OF GREETING CARDS

The Foundation is participating in the Cards for Causes Online Fundraising Program which donates 20% of the revenue generated by a customer's greeting card order! There is no extra cost to you! Please visit the website <http://www.cardsforcauses.com/cause/> to see the huge selection of greeting cards! If you send Birthday, Anniversary, Get Well or Congratulation cards to your employees and friends throughout the year please consider ordering an assortment from the Cards for Causes Website. Be sure to select the Tennessee Trucking Foundation listed under the PUBLIC BENEFIT Category. Each time you place an order for cards the Foundation will receive 20% of the revenue generated. Please contact Catherine Stuart at cstuart@tntrucking.org or 615-777-2882 to learn more.

TEENS & TRUCKS SHARE THE ROAD HIGHWAY SAFETY TRAINING PROGRAM

The Teens & Trucks Share the Road Training Program is a highway safety education curriculum that educates new teen drivers about safe driving practices around large trucks and commercial vehicles. The program includes an instructor lesson plan, student workbook, and DVD and also as an app. The Foundation distributes the Teens & Trucks Program to all TN Department of Safety Approved Driver Education Schools and Organizations across the state. The Foundation is on a mission to educate new teen drivers on how to safely share the road with large trucks and commercial vehicles. Please contact Catherine Stuart @ cstuart@tntrucking.org or 615-777-2882 if you would like a copy of the instructional DVD and workbooks. You can also download the app on your Smart Phone. Please check out www.tntruckingfoundation.org to learn more.

IN LOVING MEMORY

When a loved one is lost, it is always hard on those who knew and loved them. TTA receives notices of lost loved ones throughout the year. We would like to list those we have received since the last newsletter publication:

TTA would like to make sure we acknowledge and inform all members of the losses of TTA members and loved ones. Please send us any notices, and we will inform the membership either through an email blast or posting in the monthly newsletter.

CONTRIBUTIONS TO TENNESSEE TRUCKING FOUNDATION IN MEMORY OF ...

Did you know you can make a contribution to the Tennessee Trucking Foundation in memory of a loved one or industry colleague? You can even specify what program of the Foundation you would like the contribution to go toward such as the Road Team or the Scholarship Fund. The family receives a card from the Foundation letting them know that you made a contribution to the Foundation in their family member's name. TTF is a 501(c) 3 charitable organization and gifts are tax deductible:

Contribution Made by	In Memory of	Acknowledgement Sent to
J. B. Baker	Jimmy Moore	Donna Williams
J. B. Baker	Kelly Johnson	Jeremy Johnson

COUNCIL CORNER

X Denotes Change in the normal meeting date, time or place!

November

1	NATMI – Transportation Risk Management
2	Roadside Inspection, Knoxville Scales I-40
3	HOLBROOK TNG: Accident Reporting
8	West TN Safety/Maintenance Council Meeting: 11:30 AM, CST: TBA
10	HOLBROOK TNG: Defensive Driving Course for Professional Truck Drivers
20	Southeast TN Safety/Maintenance Council Meeting: 11:30 AM EST – Western Sizzlin, 6061 Relocation Way, Ooltewah, TN Speaker: Dan Pallme, TDOT
22-23	HOLIDAY - Thanksgiving
26	Middle TN Maintenance Council Meeting: Location: Kimbro Oil Speaker: Joe Long
27	Middle TN Safety Management Council Meeting: 11:00 AM - Hibachi Grill & Supreme Buffet - Chinese, Japanese & American Cuisine, 3804 Nolensville Pike, Nashville, TN, 37211 – Speaker- Rob Stoker, Lytx

December

4-5	NATMI – Safety & DOT Compliance
5	East TN Safety/Maintenance Council Meeting: 11:30 AM, EST – Crown School of Trades and Technology 2307 W. Beaver Creek Drive Powell, TN 37849 Speaker: Dan Pallme, TDOT
6	Upper East TN Safety/Maintenance Council Meeting: 11:00 AM, EST – Logan’s Steak House, 3112 Browns Mill Road, Johnson City, TN, 37604 – Speaker: TBA
6	TTF Annual Raffle Drawing
18	Southeast TN Safety/Maintenance Council Meeting: 11:30 AM EST – Western Sizzlin, 6061 Relocation Way, Ooltewah, TN Speaker: TBA
24-25	Holiday – Christmas & Christmas Eve
	Middle TN Safety Management Council Meeting: TBA
	Middle TN Maintenance Council Meeting: TBA

**MARK YOUR 2019 CALENDARS FOR TTA'S 89TH ANNUAL CONVENTION:
September 15-17, 2019 • Hilton Sandestin Beach Golf Resort & Spa**



Tennessee Trucking Association / 4531 Trousdale Drive, Nashville, TN 37204
(615) 777-2882 / FAX (615) 777-2024

The information contained in this newsletter is in no way to be construed as recommendations by the Tennessee Trucking Association of any kind to be adopted by or binding upon any member.